

Anticipated Referral Rate Calculator

1. Calculate your present referral rate to physiotherapy as an expression of the annual rate per 1000 of the population you serve.
i.e. practice population = 5,000, total number of referrals per annum = 280 (5,000 / 1000 / 280) ref. Rate = 56/1000
2. Classify the practice in terms of its location, i.e. use the definitions within this paper, urban, semi-rural, rural
3. Compare your present rate of referral with the mean according to classification of location
4. If your referral rate per 1000 is much **lower**, you can anticipate that you will experience an increase in the total number of referrals if you introduce self referral. However, if your present referral rate per 1000 is **similar or exceeds** that quoted, you can anticipate that there will no increase in the number of referrals.